



Board of Directors Meeting
Middletown, NY and Zoom
January 19, 2021 | 4 pm

Present: Michael Gilfeather, Mary Beth Bianconi, Anthony Campagiorni, Melissa Cobuzzi, Susan Dean, Todd Diorio, Andrew Fetherston, Chris Fiorillo, Brian Flynn, Bob Kaehler, Justin Rider, Bob Sanchez, Alan Seidman, Jimmy Smith, Mark Stellwag, Gary Tetz, Mike Turturro, Chuck Utschig, Mark Wienberg, Derrik Wynkoop

Absent: Dave Campbell, Al Muhlrud

Staff Present: Maureen Halahan, Megan Matthews

The meeting was called to order at 4 pm.

Michael Gilfeather

Approval of Minutes:

Michael Gilfeather

The minutes of the November 2020 board meeting were presented and accepted on a motion made by Alan Seidman, seconded by Mark Wienberg and unanimously carried.

Financials:

Michael Turturro

- The financials were presented and approved on a motion made by Mike Turturro, seconded by Bob Sanchez, financials were unanimously carried.

Chairman's Report:

Michael Gilfeather

- Chairman Gilfeather asked each attendee to give an update as to how their business/industry is doing at the end of the call. This will be a new addition to board meetings.

President's Report:

Maureen Halahan

- Connecting with major investors early this year to retain them.
- Criteria changed for PPP loans and 501-c6 is now included as those who are eligible. Working with Orange Bank & Trust to secure PPP loan this year.
- The 2020 Annual Event was held on Zoom. Alan Guarino was the keynote and over 200 guests logged on. The fundraising goal for the event was exceeded by \$2,000.
- Pat DiCerbo of Northwestern Mutual assisted in securing new investors in 2020. He is going to continue assisting as Membership Chair in 2021.
- GFI Groundbreaking was held on November 24th. A desirable Food and Beverage manufacturer is having discussions with the owner regarding taking over the space.
- Delaware Engineering has drafted a corridor study to identify potential sites along Route 17K. Mary Beth Bianconi gave a brief update on that project.
- Mike Fleischer (Strategic Public Affairs) is advocating for the 17Forward86 coalition to secure infrastructure funds. Meetings between the board of the coalition and Mike continue.
- The Partnership provided support letters for both Central Hudson and Orange & Rockland regarding fines levied during Tropical Storm Isaias. Bob Sanchez and Anthony Campagiorni discussed this in more detail.
- There is a list of tentative events for 2021 in each folder. The Partnership will host a Golf Classic on Monday, May 17th at Otterkill Country Club.
- A sponsorship packet has been created including sponsor opportunities for all 2021 events. It will be distributed later this week to secure sponsors early.
- Working with Scannell and Town of Wawayanda regarding costly application fees. Drafted a letter seeking fee schedule with graduated payments.
- Changes taking place at the Orange County Chamber of Commerce. A discussion followed regarding the potential future of the organization.

Old/New Business:

Michael Gilfeather

- With no old or new business, a motion to adjourn was made by Mike Turturro, seconded by Bob Kaehler and unanimously carried.

Respectfully submitted,

MA Cobuzzi

Melissa Cobuzzi